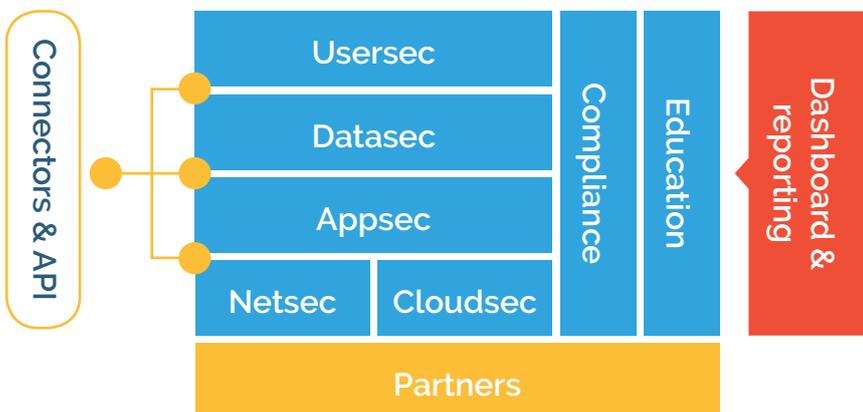![Outpost24 logo]

Partnering with us

Full stack cyber assessment

Outpost24 is a leading cyber assessment company focused on enabling its customers to achieve maximum value from their evolving technology investments. By leveraging our full stack security insights to reduce attack surface for any architecture, Outpost24 customers continuously improve their security posture with the least effort.

Why become an Outpost24 partner?

- Cost effective consumption model, you pay for what you use
- Low cost of entry, aligns with MSSP business model
- Complete control of operational environments, customer management and provisioning
- Aggressive, visionary roadmap for end-to-end security assessment programs
- Deep expertise in vulnerability assessment tools, techniques, and technology

About Outpost24

2001, Founded in Karlskrona, Sweden

2011, Launch of SWAT application security scanner

2016, Acquired by Monterro
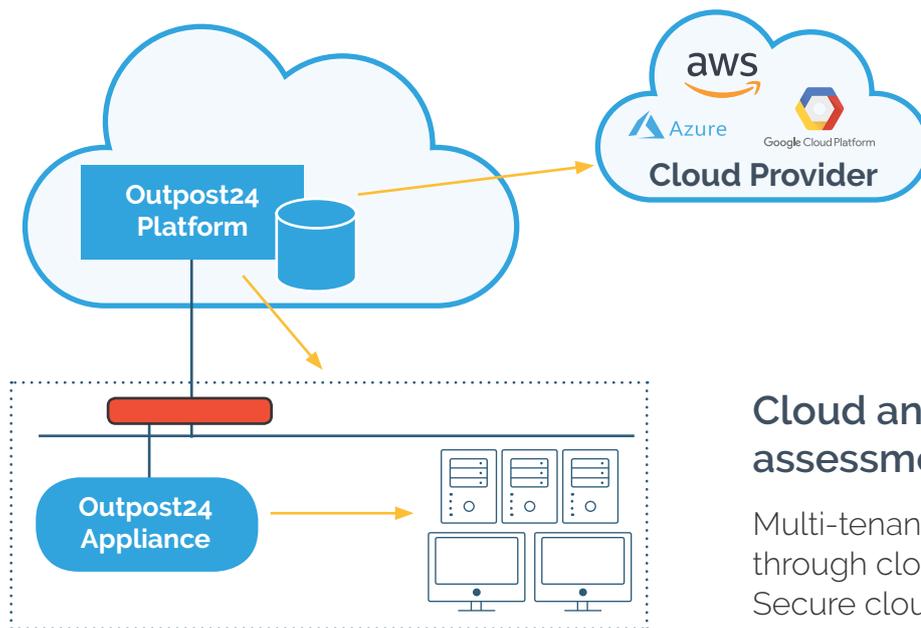
2018, Acquired SecludIT and moved into cloud security

2019, Advancing our vision of becoming the only full stack security assessment platform

Deployment

Public-facing asset assessment

Multi-tenant platform
Agentless operation from private cloud
Secure cloud storage of findings

Cloud and container assessment

Multi-tenant platform connects through cloud provider API
Secure cloud storage of findings

Internal asset assessment

Single tenant appliance
Agentless operation on premise
Uses multitenant platform for external scans
Data sovereign storage on premise

Support model

Extended services

Managed API so VM and Compliance can become part of a "solution bundle" hat the MSSP offers

Localized services

MSSPs know their local regions (service requirements, language, hours of operation)
Act as direct customer support, with second line support from Outpost24

Self-service

Use multi-tenant portal, allow customers to access their findings and reports.

Outpost24

Partner Spotlight

Full stack cyber assessment

To fit their rapidly growing Managed Security Service, they needed a comprehensive cyber assessment solution stack to match the business needs of their customers

Why they chose Outpost24:

- Full range of assessments
- Extensible user portal with customizable risk scoring
- Multi-tenancy in BAE SOC plus appliance and agent sensors
- Consumption-based business model
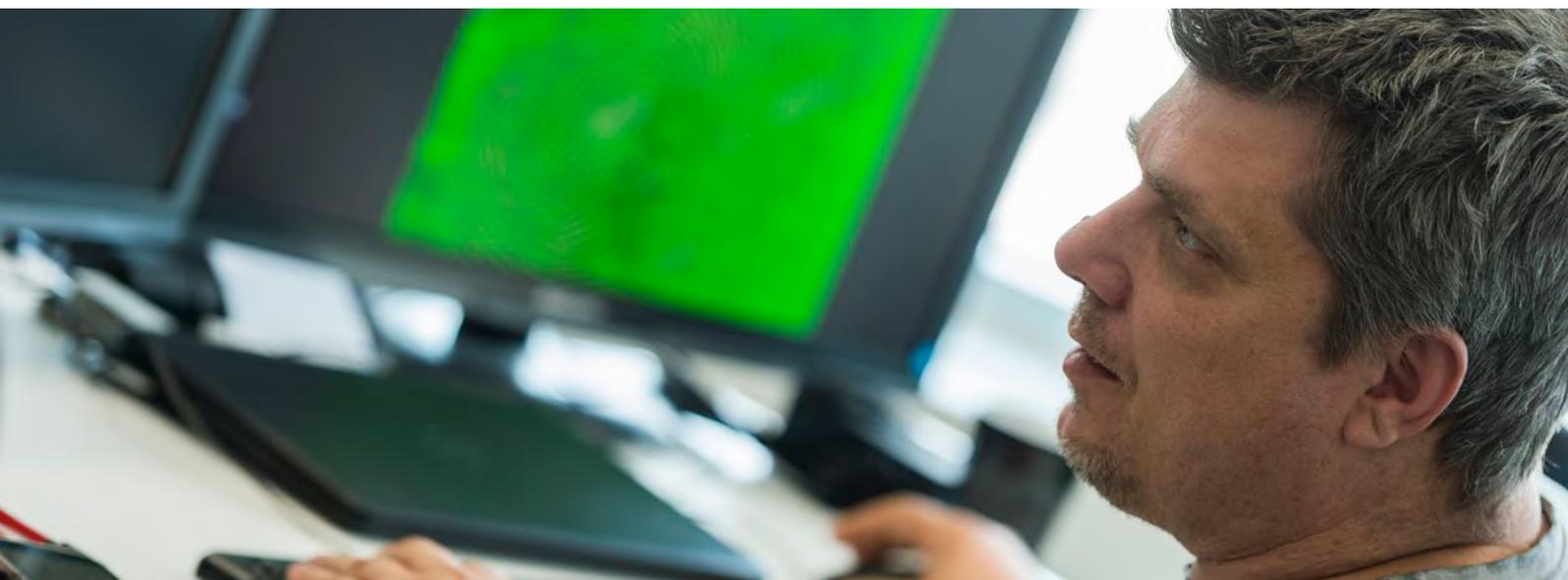- Global support

Benefits for BAE as a partner:

- Forward looking assessments for future expansion
- Simplified vendor management across a range of services
- Full control over customer service levels, adds/changes
- Data sovereignty imposes no limits on deployment and operation

"

Using Outpost24 SWAT, many of the not-so-obvious security risks are made visible. This enables us to protect our applications and data even further.

James Hatch, Director of Cyber Services
BAE System Applied Intelligence

BAE SYSTEMS

"

MSSP demand on the rise

Our full stack approach allows partners to deliver a wide range of services and add-ons to their customers and increase revenue

- Digital transformation means increased attack surfaces
- Compliance requirements and other regulations add complexity
- End-customers want to focus on core business and don't have the in-house knowledge and resources
- Outsourced security services on the rise
- MSSP has security experts and technology know-how to improve cost efficiency and deliver full service

Broad and expanding API support and integrations

Ready to grow your business with us?

Contact the Team

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KAP@outpost24.com

Outpost24
MSSP Partner

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